

At Paragon Homes, we are TRUE custom home builders with a UNIQUE method of building that yields a better home for less money, and is unmatched in terms of providing you VALUE. Use this list to compare with other building options and feel free to discuss any of these points with us. We are always here to help with a BETTER WAY TO BUILD

	Paragon Home Package	Tract "Custom" Builders	Pre-fabricated Home Suppliers	Ask your potential supplier/builder
Home Package	Professionally engineered framing system to ensure a safe and worry-free home, featuring Weyerhaeuser engineered system	Whatever is cheaper at the time you will be building	Conventionally engineered stick lumber	
	Lifetime Roof Shingles for long-lasting performance at no additional charge	Per nominal building code	Per nominal building code. Everything else is an option	
	Plywood roof sheathing to better accommodate our harsh winters and snow loads	Whatever is cheaper at the time you will be building	Per nominal building code. Everything else is an option	
	3/4" Weyerhaeuser Edge-Gold sub-flooring for a rigid floor with less bounce	Per nominal building code	Per nominal building code. Everything else is an option	
	Lifetime warranty on home shell components	7 year construction warranty	You are referred to each particular supplier for warranties	
	Includes all standard and specialty engineering at no extra cost	All additional work is charged and marked up by the contractor	Charges are applied to plan costs revisions	
	All materials are of superior quality to ensure long-lasting performance & energy efficiency (ask for our supplier list)	Materials are bought on a "what is cheapest at the time" basis	Materials are bought on a "what is cheapest at the time" basis	
	We use environmentally responsible suppliers and build your home in an ecologically friendly manner	Unless you ask for it it is not generally mentioned as it is considered to add cost	Some have an optional green package at additional cost	
	Commission-free system with no hidden fees to cover sales people, middlemen, agencies and large organizational overheads	Builders have many mouths to feed	Kits always carry a premium over conventional packages, based on the "brand" value	
	No surprise delivery costs or special charges. What is quoted is what you pay.	Check your contract carefully	Check your contract carefully	
Available in a variety of specifications including conventional, log, timber frame and timber hybrid	Not available	Available only from specialty suppliers at very high cost		
Design & Construction	We will design a plan for you from scratch. One that fully meets your needs and expectations, at very competitive rates	Most builders work from a pre-set list of "custom" homes. Any customizing is very expensive	Most kit suppliers work from a pre-set list as well. Customizing plans is VERY expensive	
	We will adjust plans, material selections and processes to respect your budget	The price is what it is	The kit price is listed, and you are on your own for the rest	
	Your project is managed, end-to-end, by our own staff, not subcontractors or customer service reps	The builder sub-contracts literally everything	You are on your own to deal with the contractor(s) you select	
	On-site framing to best practices to reduce unnecessary labour and manufacturing costs associated with panelized systems	Most farm out the job to their standard framing crews that build cookie-cutter tract homes	Many sell pre-fab walls and sub-sections that do not provide added benefit and add cost	
	Continuous on-site and off-site support throughout the process and direct relationships with those that design and build your home	You work with the salesperson, who generally passes you on to a Customer Service Rep once the deal is signed	Not applicable as kit supplier does not build the home for you, or have any responsibility for construction costs	
	All critical tasks such as budgeting, site prep, scheduling, inspections and site management are NEVER sub-contracted. Our staff handles it all	All tasks are sub-contracted. Some reputable builders may have a manager on staff that is shared by all	Not applicable as kit supplier does not build the home for you, or have any responsibility for	
	All tasks and systems are taken to tender to ensure competitive bidding from the best available trades	The contractor works with preferred trades, i.e., those that are generally the least expensive and the quickest	Not applicable as kit supplier does not build the home for you, or have any responsibility for	
	No mark-up at all on fixtures including electrical fixtures, plumbing and bath, heating and ventilation, appliances. You are free to shop where you wish for these and other items	Builders mark up everything they provide, right down to the toilet seats. You are not free to shop on your own for these items	Not applicable. These items are not provided as part of a home package	

